

KEYNOTE SPEAKER PORTFOLIO

Jonathan Mond

Breaking Through the Barriers to Growth: Helping leadership teams overcome the structural complexity and operational hurdles that block sustainable, profitable scale.

CERTIFIED SCALING UP COACH

INTERNATIONAL KEYNOTE SPEAKER

BUSINESS GROWTH STRATEGIST

SPEAKER PROFILE

"Growth itself is rarely the problem. The real challenge is what growth exposes."

For more than **eight years** as a Certified Scaling Up Coach, Jonathan Mond has worked with hundreds of leadership teams, from founders and executives to fast-growth business owners, helping them navigate the real challenges that come with scaling a company.

Having coached businesses through every stage of growth, Jonathan understands that success brings complexity. As companies grow, communication breaks down, cash flow becomes strained, accountability weakens, and the pressure on leadership intensifies. Through practical experience, real-world insights, and proven strategies, Jonathan has helped businesses overcome these growing pains, break through barriers, and create the structure, clarity, and momentum needed for sustainable growth.

Known for his high-energy delivery and actionable insights, Jonathan combines hands-on experience with powerful frameworks to leave audiences inspired, challenged, and equipped with practical tools they can immediately apply to drive performance, profitability, and long-term success.



BARRIERS TO GROWTH

As a business grows, complexity rises. To break through the glass ceilings of growth, leadership teams must navigate and resolve three fundamental scaling barriers that all organizations eventually encounter.



LEADERSHIP

Leaders who were highly successful at one stage of growth often struggle to lead at the next. Scaling requires shifting from direct management to strategic leadership development and delegation capacity.



SCALABLE INFRASTRUCTURE

What once worked seamlessly begins to break. Systems, technological platforms, physical spaces, and physical structures must evolve to handle greater volume without causing operational chaos.



EFFECTIVE MARKETING

Growth demands a predictable, automated pipeline of customers and top-tier talent. Relying on organic word-of-mouth fails to sustain momentum; a scalable, metrics-driven marketing engine is vital.

THE SCALING UP FRAMEWORK

Created by Verne Harnish, the Scaling Up methodology focuses on resolving these barriers by getting leadership teams aligned around four critical decisions that drive mid-market business value.

PEOPLE

Building aligned leadership teams, executing clean accountability, and nurturing a high-performance culture.



STRATEGY

Creating absolute clarity around priorities, key differentiators, and long-term expansion direction.



EXECUTION

Developing flawless operational discipline, strict communication rhythms, and metrics tracking.



CASH

Understanding and controlling the critical cash drivers that allow expansion to remain highly sustainable.

THE KEYNOTE EXPERIENCE

With more than eight years of experience working with hundreds of leadership teams, Jonathan Mond delivers practical, high-impact keynote sessions focused on helping businesses break through the barriers that limit growth, profitability, leadership, and long-term value. Drawing on real-world implementation experience, Jonathan shares practical tools, lessons, and strategies that help leaders identify quick wins, improve execution, strengthen accountability, and create both short-term momentum and long-term sustainable growth

What the audience walks away with:

Tactical "Quick Wins": Immediately identifying and clearing operational friction points to build momentum.

Framework Flexibility: Tailoring action plans depending on exactly where you sit on the Scaling Up clock.

Tried, Tested & Backed: Grounded in real-world results from helping hundreds of active corporate boards.



IDEAL AUDIENCES

AMBITIOUS SCALE-UPS

Mid-market corporate leadership teams looking to systematically improve alignment, accountability, execution discipline, and scalable growth.

FOUNDERS & CEOS

Entrepreneurs desiring to build reliable, functional organizational systems so their business operates with less direct day-to-day operational dependency.

GROWTH FRICTION TEAMS

Companies successfully growing top-line revenue but struggling under the weight of cash flow bottlenecks, margin squeeze, or operational growth stress.

VALUE MAXIMIZERS

Boards wanting to strengthen underlying scalability, systematically de-risk execution processes, and optimize long-term valuation ahead of exit.

BOOK JONATHAN MOND FOR YOUR NEXT EVENT

Bring Real Scaling Clarity to Your Stage

Available internationally for Business Conferences, Leadership Events, Executive Offsites,
Growth Summits, Strategic Planning Sessions, and Scaling Up Workshops.

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Helping businesses break through the barriers to growth.